

# Purchase + Sale Transactions

Our firm's real estate attorneys combine in-depth knowledge of local and regional markets with a broad understanding of the legal, regulatory and economic issues affecting our clients. Our experience includes transactions throughout the country, as well as inbound international real estate dealings.

We advise buyers and sellers in the structuring, negotiation, and closing of real estate purchase and sale transactions. Our lawyers guide our clients through every aspect of the transaction, including the preparation of all required documents and the formation of ownership and acquisition entities (e.g. LLCs and joint ventures). We work with our clients through any issues that may arise, from resolving title defects to addressing environmental concerns to generating tax-free exchanges.

## Our Services

- + **Document preparation:** preparation and negotiation of acquisition, disposition and financing documentation, including purchase and sale agreements, reciprocal easement agreements and joint ventures
- + **Transaction due diligence:** review of title insurance commitments, surveys, entitlement reports, land use approvals and environmental site assessments
- + **Corporate M+A transactions:** oversight of all real property aspects of any transaction
- + **Foreign direct investment:** offer counsel on global inbound commercial real estate investments in conjunction with our global business practice

## Our Clients

Ranging from neighborhood shopping centers and restaurant groups to national developers and retailers, our clients include both public authorities and private sector developers.

We have represented public housing authorities, port authorities, transportation improvement districts (TIDs) and a variety of governmental bodies. Our lawyers represent buyers and sellers, offering comprehensive insight into the concerns of both sides. With this overarching experience, we can resolve any competing intentions to make sure that our client's business objectives are met efficiently and cost-effectively.

## Contact Us

For more information on our purchase and sale transaction services, please contact Allen L. Handlan.

## Our Team

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