

Outside General Counsel + Risk Management

Our relationships transcend the typical attorney-client dynamic. Our lawyers become an integral part of a business's strategic planning and risk management teams, working hand-in-hand with management to grow your business. We partner with our clients to ensure that legal relationships are aligned with their business goals, working together closely to establish standard operating procedures that will address the everyday risk involved with managing a business. Each step of the way, we'll weigh the potential costs and benefits of each prospective approach and action – whether it involves developing and implementing strategies for commercial agreements, managing employment and benefits risks, or analyzing and evaluating insurance plans.

We are comfortable operating in industries with long-standing market practices, but we also focus on emerging industries that need a more tailored approach to risk management and resource allocation. For each of our clients, we take a customized, practical approach to risk management, while keeping the company's strategic goals in perspective.

Our Services

- + Entity structuring
- + Commercial agreements
- + Global project management
- + Licensing agreements
- + IP analysis and risk assessment
- + Standard operating procedures
- + Employment and benefit risk

Our Clients

Our risk management clients range in size from pre-seed start-ups to mid-sized public and private entities, including Commercial Vehicle Group and the inVentiv Health family of companies. We advise clients across a number of industries, but our service always focuses on the unique opportunities, risk factors and cost structures that affect each specific client need and goal.

Key Client Types:

- + Start-ups
- + Mid-sized manufacturers and distributors
- + Software and tech companies:
- + Service industries

Contact Us

For more information on our outside general counsel and risk management services, please contact Steve Barsotti.

Our Team

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