

Funding Business Growth

The attorneys in our emerging businesses practice represent startups and high-growth businesses in raising capital through a variety of means: private placements, angel or venture capital investments, leveraged debt and equity recapitalizations, and mezzanine and commercial bank financing.

We advise our clients on all aspects of the capital raise, including securities compliance and business and tax structuring matters. We also represent a number of capital providers, including angel investors, private equity firms, mezzanine funds, family funds and commercial banks; this means we understand the risks and rewards inherent to capital raises from every perspective.

Our Services

- + **Comparative Analysis of Fundraising Alternatives**
 - + Equity Raises (Private Placement)
 - + Friends + Family
 - + Angels
 - + VCs
 - + Private Equity
 - + Strategic Investors
 - + Debt Financing and Recapitalizations
 - + Franchising
- + **Company structuring:** growth-company structuring (i.e. corporation vs. LLC); tax planning; maximizing flexibility for future fundraising
- + **Pre-fundraising strategy:** grooming the company for a fundraise; preparation for due diligence review
- + **Securities compliance:** preparation of disclosure materials and applicable regulatory filings
- + **Structuring equity-based employee incentive plans**

Our Clients

Our clients range from true “basement startups” to established businesses looking for capital to expand. From formation through growth, we offer representation to such notable clients as:

- + **Health Care DataWorks**
- + **The Piada Group**
- + **Matt the Miller’s**
- + **Kettle Creations**
- + **MOVband**

Contact Us

For more information on our expertise in counseling clients as they are funding business growth, please contact Todd M. Kegler or Steve Barsotti.

Our Team

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