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Nailesh A. Bhatt is the founder and Managing Director of Proximare Inc. Proximare is a leading advisory firm with an exclusive focus on developing and implementing growth strategies that significantly and measurably create long term value.

Proximare works with senior executives succeed in a competitive, complex and evolving global environment by deploying a unique, results-oriented partnership approach and only taking on select few projects where there is an opportunity for value creation. With offices in the United States and India, Proximare has developed and implemented more than \$450 million of strategies, including outsourcing, off-shoring and global strategies on behalf of small and large companies from the pharmaceuticals, biotech, hi-tech and technology and food industries. Proximare possesses deep and robust capabilities in R&D, licensing, marketing, manufacturing, technology, joint ventures, mergers & acquisitions and government tie-ups.

Prior to Proximare, Nailesh was the founder of BulkDrugs.com - pharmaceutical industry's first B2B e-marketplace, with offices in the US, India and Japan. Before that, he worked for Arthur Andersen, Bristol-Myers Squibb, Seppic SA and Sidmak Labs in increasing roles and responsibility.

Nailesh is the recipient of several awards including NJBiz Magazine's "40 Most Successful Businesspersons under the Age of 40" in 2004.

Nailesh is a frequent speaker and author on the subjects of strategy, entrepreneurship, outsourcing, business development and India. Nailesh is on the editorial advisory board of "Pharma & Bio Ingredients" and has presented to the World Economic Forum, Federal Trade Commission, DCAT, DDT and many other leading industry events.

A graduate of Boston University with degrees in Economics and Biology, Mr. Bhatt splits his time between India and the United States.